



The DeLuxe INK-VUE is the largest and finest of Waterman's new visible ink pens. As in all pens of this type the ink supply is visible at all times and thus tells you when to refill. Trouble-making springs, pistons and packing usually found in a visible ink pen are absent in an INK-VUE pen! The patented "Double Action Lever" assures simple and positive filling—and locks down without ejecting ink. This feature and the simplified design —allowing a bigger reservoir—permit INK-VUE pens, size for size, to carry more ink than any other visible ink pen.





The Lady Patricia is designed from cap to tip for the modern woman. It is not only a perfect writing instrument but it is attractive enough to be used as a prized accessory in her handbag. Dainty, jewel-like design. Slender grip. The smart clasp secures Lady Patricia upright in any handbag. Polished disc on top of cap for engraving.

The Lady Patricia Ink-Vue has all the beauty of design of the Regular Type of Lady Patricia and, in addition, embodies Waterman's patented Ink-Vue features—that tell when to refill pen. Easy to fill. Larger ink supply.



A Waterman's Point for Every WATERMAN'S POIN



PINK-Flex-fine An unusually smooth flexible-fine point. It will shade at any an-gle. For Pitman short-hand and other systemsrequiringshading.

BROWN-Fine A finely tapered point for general use. Writes smoothly with moder-ate flexibility. Good for bookkeeping and beginners at writing.

RED-A splend: A splend: ence ar. point of bility. dium wie the aver.

Points described above are available for any Wa-They are shaped, tempered and ground to delive being different and identified by a color for easy such as Fine Accountant, stiff and needle fine-A

Thus, one may secure a point to suit any handy ing, Stenography, Manifolding, Music Writing, Ske

WHY WATERMAN'S PEN

Waterman's Pens are made of the very finest of of fine fountain pen making. Each Waterman's is embodies every modern feature that could possibl made, 14-kt. gold iridium tipped point—and its s quick-starter—writing instantly upon touching the p All Waterman's—Regular Type and INK-VUE'. unbreakable material and are perfectly balanced fo The name "Waterman's" on a fountain pen is



ndwriting or Writing Vocation ELECTION CHART



GREEN—Rigid A durable stiff point of medium width that will not shade even under pressure. Best for carbon copy work. Smooth, gliding point. ıdre xiie-its

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fine line on back. For boldsignaturesandlett-handed writers. Writes smoothly on any paper in any direction.



An improved stub, slightlyoblique. Makes thick or thin strokes. Liked by writers who hold pen between first and second fingers.

in this catalogue except Waterman's Junior. tain point action—each of the seven points . In addition, we make various special points

'oint—Music Point—Oblique Stub, etc. r writing vocation—as Bookkeeping, Account-

etc.

E PERFECT WRITERS

; and with a skill born of over a half-century ly beautifully styled—from tip to cap—but e its writing service. Because of its perfectly ally correct ink-feed—each Waterman's is a 1 without skipping or flooding.

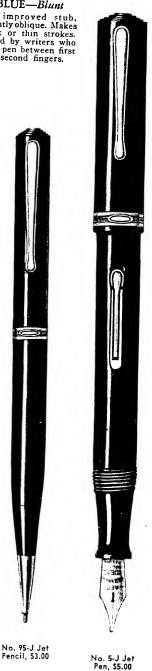
an ample ink capacity. Holders are made of rtable, non-tiring writing.

uarantee of years of perfect writing service!



man's Fountain Pen there is a perfectly matching pencil. And whether a fountain pen is bought singly—or forming a set with a pencil— it can be had encased in a handsome, free, presentation box.

DeLuxe Ink-Vue Writing Set in Emerald-Ray, \$12.50



No. 94-G Grey Pen, \$5.00 No. 95-G Grey Pencil, \$3.00 No. 94-J Jet Pen, \$6.00 No. 0795-J Jet Pencil, \$3.00

TE

No. 94-M Moss-Agate Pen, \$6.00 No. 95-M Moss-Agate Pencil, \$3.00



The Nos. 92 and 92V pens—and the Nos. 3 and 3V pens on opposite page—represent the most outstanding values in fountain pens at their prices. They are perfect writing instruments in every particular. Pens are of Waterman's famous lever-filling type—a simple, efficient method of filling that has proven popular. They are especially suitable for boys and girls at school—and for the many adults who prefer a moderately priced pen in these sizes.



Waterman's Ideal Inks



Well Top, 15c a bottle, these colors: No. 182 Blue Black; No. 282 Green; No. 382 Violet; No. 582 Red; No. 682 Blue, and No. 782 Jet Black.

Waterman's Ideal Inks are absolutely the best for your fountain pen and for general use. They are skilfully made from the very finest of raw materials—and are uniform in colors and free from clogging sediment.

Waterman's Blue Black and Jet Black Inks are permanent, non-fading record inks. Unequalled for use on bank checks, office records or wherever it is essential that the writing be preserved in a permanently legible state.

Waterman's Blue Ink writes a bright blue. Because it is so easily washed from hands or fabrics with ordinary soap and water it is the ideal ink for school use.

Waterman's Green, Violet and Red Inks are made in beautiful colors for many useful purposes in offices, schools and home.

THE WELL TOP BOTTLE

You'll be intrigued by the convenience of this most unique fountain pen bottle! No matter how little ink remains in the bottle, it can be instantly transferred to the "well" at the top. And unlike other containers of this character, the "well" occupies the entire inside of the bottle's extra wide and deep neck.

Just turn the bottle upside down. Ink completely fills neck. Then flip bottle back to its base. Ink has remained in well—within easy reach of a fountain pen. A secure but easy-to-open screw cap seals the container.

ANOTE Ideal Ideal BL UE ACK TO FILL PEN

Tip-Fill Bottle, 2 oz., 10c each: No. 172 Blue Black; No. 272 Green; No. 372 Violet; No. 572 Red; No. 672 Blue, and No. 772 Jet Black.

TIP-FILL BOTTLE

Above is shown Waterman's standard 2 oz. bottle—a good-looking and very convenient ink container. Its Tip-Fill feature is especially appreciated. When ink gets low, bottle may be tipped to new base (as shown above)— thus deepening the ink and allowing a fountain pen or dip pen to get the last drop. Extra wide neck. Sealed with secure screw cap.

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LE Waterman ComP

CORRESPONDENCE INKS

In six beautiful and unusual colors to match or harmonize with tinted personal correspondence papers — Aztec Brown, Tropic Green, South Sea Blue, Patrician Purple, Spanish Tile and Jet Black. Daintily bottled — 15c each.



DE LUXE TIP-FILL The sharp, iridescent

facets of this 4 oz. container of Waterman's Blue Black Ink make it attractive enough for any office desk or home secretary. Tipped on side, it allows a pen to get all of the ink. Wide neck. Molded screw cap. Generous 4 oz.___25c

COMMERCIAL SIZES WITH POUR-OUT Business Offices, Schools

IGAL

Valuated

Ideal

INIX

EWaterman Compa RIES BLAC

RECORD-TNK FOR

and other large users of ink will find it decidedly economical to buy their Waterman's Ink in large containers equipped with our convenient, patented Pour-Out Device which allows small individual bottles to be quickly and cleanly filled as desired.



-pouring ink in a thin, con-t r o I I e d

Blue Black, Jet Black, Blue, Green, Violet & Red Inks bear the same price, in these sizes:

 Need into bear me same price, in mese sizes.

 One Gallon, with Pour-Out Device
 \$4.00

 Half Gallon, with Pour-Out Device
 2.25

 One Quart, with Pour-Out Device
 1.25

 One Pint, with Pour-Out Device
 .75

 Half Pint, without Pour-Out Device
 .45

L'Eldeiterman Company

191 BROADWAY, NEW YORK

40 School St. 129 So. State St. BOSTON CHICAGO

609 Market St. SAN FRANCISCO

263 St. James St. 41 Kingsway MONTREAL LONDON, W. C. 2

6 rue Monsigny PARIS



No. 503/62 — 3x4l/2 White Onyx, African Brown Onyx or Black and Gold Marble base, gold-filled name plate and sheath—or Belgian Black Marble base, chrome name plate and sheath—pen to match base—\$10.00.

No. 502/62—3x41/2 White Onyx base, chrome or gold-filled decorative name plate and pen sheath, chrome or gold-filled trimmed Onyx pen—\$10.00.

No. 504/64—An appropriate set for equipping desks of office personnel. 4x6 Black Catalin base. Jet pen, chrome trimmed—\$10.00.

No. 511/621/2-3x4 African Brown Onyx base, gold-filled sheath, Brown pen-\$6.00.

No. 418/67—Jet Turn-Over Perpetual Calendar, 5x8 White Onyx or Black and Gold Marble base. Chrome trim and name plate. Jet pen and sheath—**\$22.00.** With Belgian Black Marble or Green Onyx base, pen to match—**\$25.00.**

No. 448/67—Chrome Triangle Model Calendar, on 6x10, Belgian Black Marble base, chrome sheaths and name plate, Jet pens—\$40.00.

No. 444/62—Chrome Cylinder Type Perpetual Calendar on 4x6 White Onyx base. Jet pen and sheath—\$15.00.

No. 439/67—Russet Metal Turn-Over Perpetual Calendar, gold-filled trim, sheath and name plate, 6x10 White Onyx base, Onyx pen—or Black and Chrome Calendar on Black and Gold Marble base—or all Chrome Calendar on Belgian Black Marble base—pen to match—\$25.00.

No. 525/67—5x8 Black and Gold Marble, Belgian B.ack Marble, White Onyx or African Brown Onyx base. Pens and sheaths to match—\$25.00. No. 433/67—8-Day Waltham Clock, name plate and sheath in chrome, 6x10 White Onyx base, Jet pen (illustrated)—\$50.00. Same set in goldfilled, Green Onyx base, pen to match—\$55.00.

No. 510/62—A handsome modern set of Black Aragonite on $2^{1}/_{2}x^{4}/_{2}$ chrome metal base. Chrome sheath. Jet pen—\$10.00.

No. 438/67—Elgin 8-Day Clock, gold-filled finish, sheaths and name plate, on 7x13 Green Onyx base, two pens to match—\$75.00.

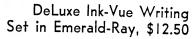
No. 303/67 — Gold-Filled Cylinder Type Perpetual Calendar and name plate, Jet pens and sheaths, 6x10 Black and Gold Marble base (illustrated—\$40.00. Same Calendar, gold-filled name plate and sheaths, Green Onyx base, pens to match base—\$45.00. Chrome Calendar and name plate. Belgian Black Marble base, Jet pens and sheaths—\$45.00.

We solicit your inquiries for desk sets designed to your order for special presentation.



Waterman's Ideal Fountain Pens

Waterman's





The DeLuxe is the very finest of Waterman's Ink-Vues. The patented "Double Action Lever" makes Ink-Vue the simplest of all visible ink pens to fill—and the easiest to empty for cleaning. Ink-Vue Pens also have the biggest ink capacity.

Also made in No. 84-E Emerald-Ray Pen, \$6.00 No. 85-E Emerald-Ray Pencil, 53.00 No. 84-J Jet Pen, \$5.00 No. 85-J Jet Pencil, \$3.00

Lady Patricia Ink-Vue, Sunset, Pen, \$5.00 Pencil, \$3.00

Lady Patricia Ink-Vue, Mist, Pen, \$5.00 Pencil, \$3.00

Also made in Lady Patricia Ink-Vue, Black Lace Pen, \$5.00 Pencil, \$3.00

name), various special points are stiff and needle fine—Artists' Poin: Waterman's 🛾

RED-

A splend dence a point of bility. \ dium wie the aver

One of the Points Described Below

YELLOW-Rounded

Writes a bold line — a fine line on back. For bold signatures and left-handed writers. Writes smoothly on any paper in any direction.



GREEN—Rigid ard A durable stiff point of medium width that will not shade even under pressure. Best for carbon copy work. Smooth, gliding point. esponnature flexia me-Suits er.

(each identified by a color e such as Fine Accountant, c Point-Oblique Stub, etc.



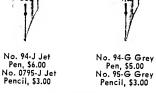




Lady Patricia Persian, \$5.00 Pencil, \$3.00

Also made in atricia Moss-Agate and Lady Patricia et. Pens, \$5.00. Pencils, \$3.00

dy Patricia nyx, \$5.00 ncil, \$3.00



Also made in No. 94-M Moss-Agate Pen \$6.00 No. 95-M Moss-Agate Pencil \$3.00 No. 5-J Jet (like No. 94-J except chrome mountings) Pen, \$5. No. 95-J Jet Pencil \$3

BLUE-Blunt An improved stub, slightly oblique. Makes thick or thin strokes. Liked by writers who hold pen between first and second fingers. **REGULAR SELF-FILLING TYPE** With Waterman's Exclusive Self-Starting and Tip-Filling



Also made in Patrician Onyx Pen, \$10.00 Matching Pencil, \$5.00 Patrician Jet Pen, \$10.00 Matching Pencil, \$5.00

The Patrician Turquoise Pen, \$10.00 Pencil, \$5.00

No. 7-J Jet Pen, \$7.00 No. 97-J Jet Pencil, \$3.00 Also made in No. 7-E Emerald-Ray Pen, \$7.00, and No. 97-E Emerald-Ray Pencil, \$3.00



Excellent Waterman's Pens at Moderate Prices



All of the above pens—except Waterman's Junior—may be had with any of the points described on the reverse of this spread — but for the Purple, Yellow or Green point there will be an extra charge of 50 cents.



Waterman's Desk Sets Make Appreciated Trophies!

WATERMAN'S GYRO-SHEATH DESK SETS are especially appropriate for trophies or prizes for golf clubs, bowling clubs, bridge clubs, whippet and greyhound clubs or for any sport or contest where a trophy that combines ornamental beauty and genuine usefulness is desired.

In this folder are shown a few of the many beautiful Waterman's Desk Set designs which may be had for nearly every competitive sport — and at a wide range of prices. Each set is a work of art, designed and built by skilled craftsmen from the very finest materials and will serve as a beautiful and highly useful souvenir to the recipient.

L. E. Waterman Co., 609 Market St., San Francisco

191 Broadway NEW YORK 40 School Street BOSTON

129 So. State Street CHICAGO



No. 509/67—4x6 White Onyx, Belgian Black or African Brown base, chrome sheath, name plate and corner stands, Jet pen—\$20.00. Green Onyx base, gold-filled sheath, name plate and corner stands, pen to match—\$23.00.

No. 516/621/2—3" Black and Gold Marbie base, chrome sheath, Jet pen—or Onyx base, goldfilled sheath, Brown pen—\$5.00.

No. 501/62—21/4x4 Black Aragonite base, chrome sheath, Jet pen—or Green Onyx base, goldfilled sheath, Green Pen—**\$8.00.**

No. 501/621/2—Black and Gold or Belgian Black Marble, or White or African Brown Onyx base, pens and trim to match—\$6.00.

No. 506/62—3x4 Sapphire Blue or Steel Grey glass mirror base, chrome sheath, Jet pen—or Gold glass mirror base, gold-filled sheath, Jet pen—\$9.00. No. 70/62—Green Onyx base, 3x3 gold-filled frame and sheath, Jade Green pen—\$10.00. No. 390/62 — Dachshund, on 4x6 White Onyx base, chrome name plate, Jet pen and sheath —\$18.00.

No. 384/62—Jet Turn-Over Perpetual Calendar, on 4x6 White Onyx base, Jet pen and sheath —\$17.50.

No. 505/67—4x6 Black and Gold Marble, White Onyx or African Brown Onyx base, gold-filled pen sheath and name plate and pen to match or Belgian Black Marble base, chrome finish— \$15.00. With Brazilian Green Onyx base, goldfilled trim—\$18.00.

No. 446/67 — Waltham 8-Day Clock, 71/2x12 Black and Gold Marble base, sheaths and name plate English gold finished, two pens, Letter Rack, Opener, Rocker Blotter—\$100.00. No. 508/67—51 $\frac{1}{4}$ x8 $\frac{1}{4}$ Belgian Black Marble base ornamented with a deep inlay of Red and White, chrome trimmed Jet sheath and chrome name plate, Jet pen—\$18.00.

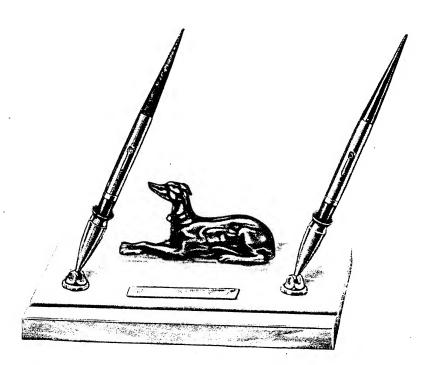
No. 436/67—Gold-filled cylinder type Perpetual Calendar, name plate and sheaths, 7<13 Brazilian Green Onyx base, two pens to match, as illustrated—\$55.00. With a White Onyx, Black and Gold Marble or Belgian Black Marble base— \$50.00.

No. 447/62—A new and most unusual design in a desk set, 5 inches diameter, Black Marble and White Onyx base, Jet pen and sheath—\$15.00.

No. 419/67—Elephant, 8 in, high, Green Colored Solid Bronze, 7x13 Green Onyx base, sheath and name plate Matt Green Gold finished, pen to match—\$75.00.

We also have various other styles of desk sets especially appropriate for trophies or prizes.

Waterman's Desk Sets are as I



No. 510365, Price \$50.00

Greyhound, lying—Bronze Finished—6 x 10—Onyx—Name Plate—Pencil Groove—Two No. 0365 Bronze Finished Pens, One Red End, One Black End. WATERMAN'S GYRO most beautiful desk they are as practical as they just where you want it—v for instant use. The gracet moved to any position—sti right—or frontward—the enough to hold the Gyro-S On each and every stand v a place suitable for engrav etc. Each set is furnished writing, perfectly balanced each pen equipped with a recipient's style of writing.





No. 530365, Price \$60.00

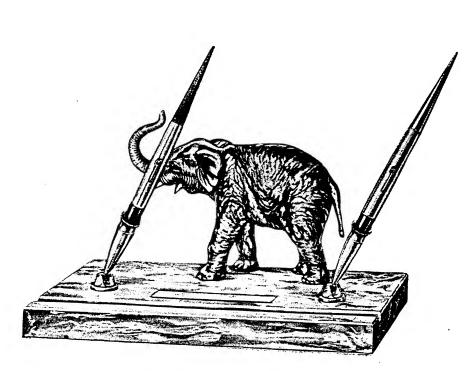
Horse—Bronze Finished—Oval—6 x 12—Black Marble —Name Plate—Two No. 0365 Bronze Finished Pens, One Red End, One Black End.



No. 83(Lamp—Bronze Finished—F Pen Holders

actical as they are Ornamental!

ATH DESK SETS are the on the market today—and ornamental. Pen is always the nib moist and ready Gyro-Sheath can be freely nt up—inclined to left or arings being just tight th wherever it is placed. be noted a name plate or name of recipient, date, ith one or two smoothaterman's desk set pens, b that will exactly suit



No. 500365, Price \$55.00 Elephant — Bronze Finished — 8 x 13 — Onyx — Pencil Groove —Name Plate—Two No. 0365 Bronze Finished Pens, One Red End, One Black End.

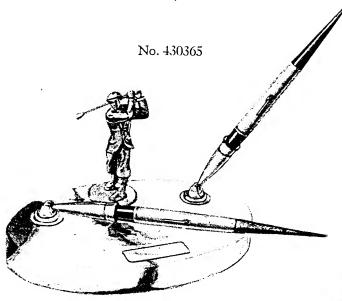


rice \$33.00 nent Shade—One No. 67 Pen, Various Colors.



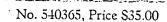
No. 460365, Price \$60.00 Bowler, 6 inches high—Gold Finished—Oval—8 x 13—Black Marble — Tray — Name Plate — Two No. 0365 Gold Finished Pens, One Red End, One Black End.

A Suitable Trophy for Every Sport



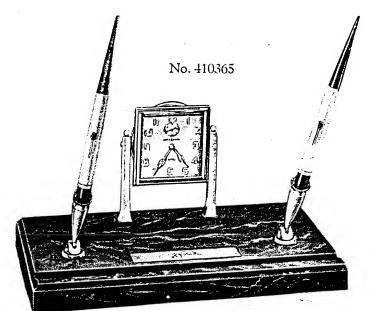
No. 430365, Price 850.00

Golfer, 5 inches high—Gold Finished—Oval—5 x 8—Onyx —Tray—Two No. 0365 Gold Finished Pens, One Red End, One Black End.



Police Dog, sitting — Bronze Finished — 7 x 10 — Onyx and Black Marble — Oval — Name Plate — Pencil Groove — One No. 0365 Bronze Finished Pen, One Black End.





No. 410365, Price \$110.00

Waltham Clock—Gold Finished —Name Plate—Pencil Groove— 6x10—Onyx or Black Marble — Two No. 0365 Gold Finished Pens, One Red End, One Black End.